



**[For Immediate Release]**

## **CITIC Securities Company Limited Announces FY 2016 Annual Results**

*Earnings per share is RMB 0.86*

*Top-ranked securities company in China both in terms of revenue and net profit*

Hong Kong, 22 March 2017 – CITIC Securities Company Limited (“CITIC Securities” or “the Company”; 600030.SH, 6030.HK) today announced its full year results for the 12-month period ended 31 December 2016. For the financial year of 2016, based on China Accounting Standards for Business Enterprises, the Company reported RMB 38.002 billion in revenue. Net profit attributable to owners of the parent company was approximately RMB 10.365 billion. Earnings per share were RMB 0.86. CITIC Securities continued to be the top-ranked securities company in China both in terms of revenue and net profit in the financial year of 2016.

In 2016 the Company focused on serving the real economy and further improved its five major roles of financing provision, wealth management, trading service and liquidity provision, significant market investment and risk management. As a result, the Company has reinvented its core competitiveness, consolidated continuously and maintained the market-leading position of its core business.

The company’s equity lead underwriting amount was RMB 240.8 billion for the whole year with a market share of 11.76%, ranking the highest in the industry. The bond lead underwriting amount of the Company was RMB 379.7 billion with a market share of 2.55%, ranking the second highest in the industry. The amount of domestic merger and acquisition transactions (Assets purchase in consideration of shares issuance and significant asset restructuring) was RMB 119.7 billion with a market share of 14.15%, ranking the highest in the industry. The trading turnover of equities and funds handled by the Company was RMB 14.92 trillion with a market share of 5.72%, ranking the second highest in the industry. The size of AUM entrusted to the Company was RMB 1.8 trillion with a market share of 10.5%, ranking the highest in the industry. The scale of margin financing occupied a market share of 6.67%, ranking the highest in the industry. The amount of shares issued on the New Third Board was RMB 14.1 billion with a market share of 10.15%, ranking the highest in the industry.

For markets outside of China, CITIC Securities has strengthened efforts to integrate its overseas operations to facilitate the development of its cross-border business. CITIC Securities International and CLSA have completed phased business integration, becoming a

leading international platform covering major global stock markets and led by institutional services. The international operations have also realized synergies and further strengthened the core business services and execution capacities. CITIC Securities ranked first for ECM and second for DCM by total deal value in Asian markets ex Japan (including China). Furthermore, the Company has advised on the landmark Belt & Road Initiative, including Japan's Mitsubishi UFJ Financial Group's acquisition of a stake in Philippine's Security Bank Corp, as well as KKR's sale of shares in CITIC Envirotech Ltd. to China Reform Puissance Overseas GP.

It is mentioned in Chairman Zhang's Statement of CITIC Securities' 2016 annual report that, looking forward, there will be better development opportunities for China's securities industry. The Company shall seize available opportunities derived from the accelerating implementation of the state-owned enterprise reform, the social security reform and the Belt & Road Initiative. Relying on China's economic growth and the booming capital market, the Company will further expand its market size, enhance its capabilities in integrated services, strive for the vision of "becoming a domestic leader and first-class international Chinese investment bank trusted by clients around the world", and make further contributions to the realization of the "Chinese Dream" and the great rejuvenation of the Chinese nation!

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**About CITIC Securities Company Limited (SSE: 600030, SEHK: 6030)**

CITIC Securities Company Limited is a leading full service investment bank in China. Its A shares and H shares are listed on the Shanghai Stock Exchange and the Main Board of The Stock Exchange of Hong Kong Limited, respectively. CITIC Securities maintains top rankings in China's capital markets across its principal business areas of securities brokerage, investment banking, and asset management.

CITIC Securities is a composition stock of the SSE 180, SSE 50, CSI 300, SSE Corporate Governance Index, FTSE Xinhua China A50 Index, Dow Jones China 88 Index and SSE Social Responsibility index. It is also a constituent stock of the Hang Seng China H-Financials Index, Hang Seng China AH Index Series, Hang Seng Global Composite Index, Hang Seng Composite Index, Hang Seng Composite Industry Index - Financials, the Hang Seng Composite MidCap Index, Hang Seng China Enterprises Index, Hang Seng Mainland 100 Index, Hang Seng CSI Shanghai-Hong Kong AH Smart Index, SSE SH Equities Index, FTSE China 25 Index and MSCI China Index. Since the launch of the Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect, CITIC Securities has become a benchmark stock for both Northbound and Southbound Trading Links.

For more information about CITIC Securities, please visit <http://www.cs.ecitics.com>

You may access CITIC Securities' A-share annual report via the official website of the Shanghai Stock Exchange <http://www.sse.com.cn>

You may access CITIC Securities' H-share annual report via the official website of The Stock Exchange of Hong Kong Limited <http://www.hkexnews.hk>

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